



BDO IN PAKISTAN --- **FIRM PROFILE**

IBDO

About Us



On 1st January 1951, Mr Ebrahim Dahodwala founded Ebrahim & Co. in Karachi. He was the first chartered accountant in Pakistan and was the first elected president of the Institute of Chartered Accountants Pakistan.

The firm soon acquired a reputation for delivering quality services and became one of the most successful firms of the post-partition period. The firm was primarily involved in delivering quality audits, taxation, and corporate secretarial services.

In 1980, Qasim Causer joined the firm as a partner after qualifying in the United Kingdom and serving in one of the Big 8 firms. Under his tutelage, the firm adopted a highly innovative audit approach and expanded the breadth and depth of assurance and advisory services.

In 1982, the firm became part of the BDO International network - the world's fifth-largest accounting network - gaining full membership within the first few years of the relationship. With the implementation of the worldwide quality standards of BDO and with a sizable presence in the country, the firm is indeed distinctively different.

BDO Ebrahim & Co. a registered partnership firm and BDO Ebrahim Consulting (Private) Limited, a private limited company are members of BDO International Limited; a UK Company Limited by guarantee, and form part of the international BDO.

The firm is committed to operate as a seamless, integrated network so that it understands the client's business, wherever they are.

BDO Pakistan currently boasts three locations in the major cities of Pakistan, with over 600 employees providing high-quality services.



Our Identity

VISION

People helping people achieving their dreams.

MISSION

To provide high-quality professional services to our clients through a responsive and technology-oriented approach and provide a platform for our people to excel.

VALUES

Our Values are the foundation. They're a part of our internal culture, how we work, and how we engage.



Quality

We promote constructive feedback and believe in continuous improvement



Integrity

We have the courage to do what is right for our people and clients



Independence

We are independent in our decisions



Transparency

Being completely visible and open to scrutiny



Trust

Being fair, responsible, and honest all the time



Collaboration

We empower each other and celebrate success





Message from

The Chairman & Managing Partner

BDO Pakistan has evolved into a professional services organization that provides a broad range of exceptional client services to large, medium, and small enterprises.

The characteristic that distinguishes BDO in our market from our competitors is the quality of partner time allocated to client service. The availability of this time ensures that the client receives the best service from the highest level of expertise within our organization.

As a service-oriented business, we believe that the quality of our services will always depend on the quality of our people. To this end, we endeavor to recruit the best professionals in the market and provide them with a highly challenging and motivating work environment for their professional development.

Our service delivery capabilities are based on the state-of-the-art technology made accessible by BDO International to all the Member Firms. Local training of our people ensures that the tools provided by BDO are used most efficiently and effectively for the delivery of quality services on a timely basis.

BDO Pakistan's objectives are to strengthen our presence at each location of economic importance in our country and to broaden our service capabilities at these locations allowing our clients to reach out to us for all their business development and operational needs.

Above all, we will continue to deliver the exceptional client service for which we are known because this is what differentiates us in our market.

QASIM E. CAUSER

Chairman & Managing Partner, BDO Pakistan



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The characteristic that distinguishes BDO in our market from our competitors is the quality of partner time allocated to client service.

A world map composed of small white squares and circles on a blue background. The map is centered and shows the outlines of continents. The text "BDO Around the World" is overlaid on the left side of the map.

BDO Around the World

BDO is an international network of public accounting firms, called BDO Member Firms, which provide professional services under the name of BDO. Each BDO Member Firm is a member of BDO International Limited, which operates as an independent legal entity in its own country. The BDO international office is located in Brussels.

Founded in 1963 when firms from the UK, Netherlands, Germany, US, and Canada joined forces to share and expand their knowledge to better support clients. Previously known as Binder Seidman International Group, until 1973 when it adopted the name Binder Dijker Otte & Co; BDO. In 1988, a worldwide structure was established to demonstrate the local expertise of its Member Firms combined with the international expertise and strength of its international network spanning over 167 countries.

OUR PERFORMANCE

BDO is the world's fifth-largest accounting network. The combined fee income of all the BDO Member Firms, including the members of their exclusive alliances, was \$11.8 billion in 2021. The global network provides services in 167 countries, with almost 97,292 people working out of 1,728 offices worldwide. We continuously improve our standard methodologies to ensure an informed, consistent and quality service delivery on a global basis. Collaboration between our Member Firms, together with our common methodologies and IT platforms results in an effective sharing of knowledge and best practice. Finally, we enjoy access to knowledge of industry developments and international trends through our global network.



Our Global Impact

BDO REGIONAL STATISTICS 2021¹



AMERICAS



EMEA



ASIA PACIFIC



Percentage revenue by region

53%

35%

12%



Revenue

US\$ **6.15**
BILLION +12%²

US\$ **4.13**
BILLION +9%²

US\$ **1.45**
BILLION +10%²



Headcount

40,119 +8.7%

35,526 +6.7%

21,647 +3.8%



Countries/Territories

42

98

27



Offices

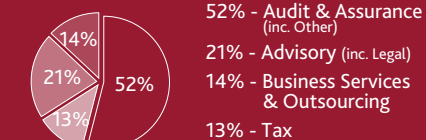
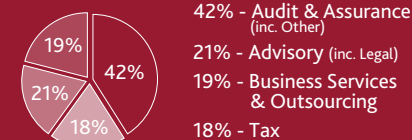
1,101

512

115



Fee split by service line



¹ Data 1 October 2020 to 30 September 2021 (including alliance firms)

² At constant exchange rates

Our People

Qasim E. Causer

FCA & FCA (England & Wales) - Managing Partner

Qasim E. Causer is a qualified Chartered Accountant. He is a Fellow Member of the Institute of Chartered Accountants in England and Wales and the Institute of Chartered Accountants of Pakistan. He has served on various committees of the Institute of Chartered Accountants of Pakistan including the Quality Control Review Committee, Accounting, and Auditing Standards Committee, Professional Standards and Technical Advisory Committee, and the Banking Committee. He has also been an advisor to the Securities and Exchange Commission of Pakistan on standard settings in the country.

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Zulfikar Ali Causer

FCA & CA (Canada) - International Liaison Partner & National Head of Audit Services

Zulfikar Causer qualified as a Chartered Accountant with Ernst & Young in Toronto, Canada in 2005 and is a member of the Institute of Chartered Accountants of Ontario and the Canadian Institute of Chartered Accountants. He plays an active role in the training and development of the Firm's professional staff. In this capacity, he has attended several training courses of BDO International held in Bangkok and Singapore on Risk, Controls, Integrated Audits, Compass 3, and S404 compliance. Zulfikar brings with him a rich experience of providing assurance services to large publicly traded corporations. He is primarily involved in the Resources, Manufacturing, Distribution, Energy and Real Estate sectors. He has also had the opportunity to work with Fortune 500 companies.

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Taher S.H Dahodwala

FCA – Partner Corporate Finance & Administration – Karachi Office

Taher Dahodwala qualified as a CA in 1979 from ICAP. He has worked for more than 18 years with the ABN Amro Bank. During his tenure at the bank, he was spearheading the internal audit department, credit facilities and accounts department. He retired from the bank in 1997 and joined BDO Ebrahim & Co. as a Partner overseeing Corporate Finance and Administration.

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Tariq Feroz Khan

FCA – Partner Audit & Assurance – Karachi Office

Tariq Feroz Khan completed his Chartered Accountancy in 2001 from the Institute of Chartered Accountants of Pakistan and is a Fellow Member since 2010. Tariq joined BDO Pakistan as a Partner in Assurance Services in July 2022. He brings with him 31 years of experience at EY, serving as a partner for 15 years. He oversees domestic and multinational clients including various global accounts of BDO in the sphere of audit and assurance services. He has worked with entities operating in the engineering, pharmaceutical, distribution, consumer goods, textile and power sectors.

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Muhammad Asif Iqbal

FCA – Partner Quality Control & Risk Management – Karachi Office

Muhammad Asif Iqbal completed his Chartered Accountancy in 1999 from the Institute of Chartered Accountants of Pakistan and is a Fellow Member since 2010. He joined BDO Pakistan as an Executive Director, Risk Management & Quality Assurance in January, 2022, and was promoted to Partner in July, 2022. Previously, he served as Deputy Financial Controller at Standard Chartered Modaraba from 1998-2002. Asif worked at the ICAP from 2002-2010, as Director of Quality Assurance and Technical Services which included diversified functions like overseeing audit firms, responding to technical queries and recommendation of international accounting and auditing standards to SECP for approval.

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Arqam Ayubi

FCA, FCMA, CISA – Partner Audit & Assurance – Karachi Office

Arqam Ayubi is a seasoned and dynamic Chartered and Management Accountant, in the field of Assurance and Risk Advisory Services with more than 20 years of experience. Arqam has led audits across several industries, dominantly in the financial sector. Additionally, he also carries a wealth of experience, independently managing a diverse portfolio of Oil & Gas, Manufacturing and SME audits.

aayubi@bdo.com.pk



Sajjad Hussain Gill

FCA – Partner Audit & Assurance – Lahore Office

Sajjad Gill is a Fellow Member of the Institute of Chartered Accountants of Pakistan and a Certified Information Systems Auditor from ISACA, USA. He has over 26 years of professional services experience in EY and PwC in Pakistan, UAE and Afghanistan, including 14 years as a Partner Assurance with EY Pakistan. During his tenure at EY, he led its Assurance practice in Lahore and Islamabad offices, specializing in Telecom, Media and Technology, Utilities, Energy and Power. He has attended multiple training sessions in the Middle East, Europe, and the United States on leadership and technical accounting and auditing matters including US GAS.

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Muhammad Imran

FCA – Partner Audit & Assurance – Lahore Office

Muhammad Imran qualified as a CA in 2010, after completion of his training with BDO Ebrahim & Co. Chartered Accountants, Lahore. He has over a decade of experience in audit and special advisory services. He has been leading assurance and advisory teams across several sectors including financial services, manufacturing, utility, telecommunication, petroleum and textile for listed and non-listed companies. He specializes in conducting Audits and Financial Reviews of Non-Profit Organizations including several International NGOs.

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Abdul Qadeer

FCA – Partner Audit & Assurance – Islamabad Office

Abdul Qadeer qualified as a chartered accountant in 1985 from Taseer Hadi Khalid & Co., Chartered Accountants, Rawalpindi, a member firm of KPMG International. He has been responsible for undertaking audit and consultancy assignments both in the industry and service sector and has been involved for over 35 years in the field of audit, taxation, and business advisory services. Abdul Qadeer has also conducted valuation studies for the Privatization Commission and the Government of Pakistan for the privatization of Government Industrial Units.

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Iffat Hussain

FCA – Partner Audit & Assurance – Islamabad Office

Iffat Hussain qualified as a CA in 1994, after completing her training with A. F. Fergusons & Co. Chartered Accountants, Rawalpindi. She has conducted audits in Petroleum, Textile, Manufacturing and Service Sectors, with considerable experience in leading Audits and Financial Reviews of Non- Profit Organizations including several International NGOs. Iffat plays an active role in the training and development of the Firm's professional staff. In this capacity, she has attended training courses of BDO International held in Bangkok on Risk, Controls, Integrated Audits, Compass 3 and S404 compliance.

ihussain@bdo.com.pk



Atif Riaz

FCA – Partner Audit & Assurance – Islamabad Office

Atif is a Fellow Member of the Institute of Chartered Accountants of Pakistan and holds a Bachelor's Degree in Economics & Statistics. With over 10 years of experience in Audit, consultancy and advisory services, Atif's expertise includes financial and technical compliance, pre-award/qualification assessments as well statutory audits, fraud/investigative assignments, due diligence, accounting systems, SOP and transaction advisory and company audits.

ariaz@bdo.com.pk



Muhammad Kamran

FCA – Partner Audit & Assurance – Kabul Office

Muhammad Kamran is a qualified Chartered Accountant from the Institute of Chartered Accountants of Pakistan and the Institute of Chartered Accountants in England and Wales. Kamran joined BDO Ebrahim & Co as an Executive Director in January 2019 and was awarded a Partnership in 2020. He is responsible for the overall operations of the BDO Afghanistan branch. He has also experience in non-audit assignments i.e. Internal Audits, Salary Surveys, Monitoring & Evaluation, Micro Capacity Assessment, Compilation, Review of Risk Management Framework and Controls Optimization.

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Ismail Shabbir

Partner - Taxation

Ismail Shabbir is an Associate member of the Institute of the Chartered Accountant of Pakistan (ICAP) and member of Karachi Tax Bar Association (KTBA). By passion, Ismail is a tax enthusiast with a total experience of more than 10 years in external audits, and tax practice. Before joining BDO, he had worked for KPMG Taseer Hadi & Co and Grant Thornton Anjum Rahman (GTAR).

Ismail has been involved in key engagements pertaining to Cohesive Business Operations, EPC /Turnkey contract setup, tax planning and structuring for startups and fintechs, tax due diligences of large multinational companies involving merger / acquisition, royalties, fee for technical services, technical collaboration agreements, management fee, taxation of income under double tax treaties and advising high net worth individuals in optimizing their overall effective tax rate.

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Abdul Rab

FCA - Partner Corporate Finance, Transactions & Restructuring Services

Abdul Rab is a C-Level Transaction and Strategy Advisory Professional. His advisory work ranges from assisting clients with complete Mergers & Acquisition cycle activities, business valuations, and impairment testing, reorganizations, restructuring, capital building, infrastructure & debt advisory, arbitration & dispute resolution support, strategy consulting, operational planning, group structuring & family governance, investment monitoring, deals evaluation for PE fund, advisory on corporate matters, financial and commercial feasibility studies, start-ups consulting and human resource due diligence. He also advised a number of family-owned businesses on reorganization and framing family governance charters.

He is a fellow member of the Institute of Chartered Accountants of Pakistan (ICAP), started his career in 1994 as an auditor from the EY Pakistan office. He served them for 8 years (1994-2002) thereafter he served Deloitte Pakistan office for over 18 years (2002 – 2021) evolving as an Equity Partner in 2012.

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Haziq Neshat Akhtar

Executive Director - Head of Risk & Corporate Advisory Services

Haziq is a seasoned professional with multiple qualifications in the areas of Accountancy, Finance, Internal Audit, & Forensic Investigations. He is an Entrepreneur by DNA. He has developed a diversified network across various industry verticals while working for leading organizations of National & International repute. Haziq has more than a decade of work experience in the areas of Risk & Corporate advisory services. He started his career back in 2009 with British Petroleum Pakistan as an Intern and has transitioned into an expert in the areas of Risk Management, Internal Controls, Internal Audit, Business Process Re-engineering, Forensic Auditing, Due Diligence, Valuations, Feasibility Studies, M&A and BPO. He has led teams in numerous Internal Audit and Business process re-engineering assignments for Investment Holding Co's, AMC's, Garment & Textile Manufacturing, Aviation, Travel, Logistics and Courier, IT, F&B, NGO & Pharmaceuticals corporations.

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Wahid Ahmed

Executive Director IT Assurance & Advisory Services

Wahid is heading BDO – Pakistan IS Assurance & IT Advisory Services (ITAS) practice, which is part of BDO Audit & Risk Advisory. He is responsible for the development of ITAS BDO in Pakistan in the areas of IS Assurance, Governance & Performance, Project Risk Management, IS Security, Privacy & Continuity, Business System Controls and Cyber Security. He is a strategy, risk management specialist and has led numerous such engagements around the Middle / ASPAC region, in countries such as Thailand, Vietnam,

Cambodia, Laos, Sri Lanka. He also has been involved in providing strategic and tactical planning, development, evaluation, and coordination of the information and technology systems for Indochina offices. Additionally, he is well-versed in the conduct and management of third-party assurance services. He has also worked as a CIO for KPMG Thailand & Indochina region, where he was responsible for the setup of KPMG worldwide WAN/VPN for the Thai & Vietnam office, and later raised it to the highest security level allowing maximum access to global resources.

wahmed@bdo.com.pk



Iftikhar Ali

Head of Business Services and Outsourcing

Iftikhar Ali qualified ACCA back in 2012 and has become FCCA in 2018. His primary responsibilities include dealing with prospective clients, onboarding new clients, managing operational outsourcing team and client relationships including troubleshooting and query resolutions, resolving accounting discrepancies and irregularities and ensuring all financial reporting deadlines are met.

His operational tasks include reviewing monthly and annual financial statements, accounting documents relating to revenue, expenses, payroll entries, invoices, and prepayments/accruals.

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Hussain Juzer

Head of Corporate Advisory Services

Hussain has almost 15 years of experience after article ship in the field of Secretarial and Advisory and also has experience in Finance & Reporting. Currently working in BDO in Pakistan, Chartered Accountant as Senior Manager (Head of Corporate Advisory Services Department). His areas of expertise include; registration/incorporation of public/private limited companies, branch & liaison offices of foreign companies in Pakistan, corporate secretarial services, preparation and filing of various statutory returns with the regulators, drafting of agreements, advising clients on various matters ranging from issues relating to compliance with requirements of Securities and Exchange Commission of Pakistan, Pakistan Stock Exchange and Competition Commission of Pakistan.

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Our Services

BDO provides services based on strong relationships with clients, which helps us cater to each of them individually. By understanding our clients' short-term needs and long-term goals, we can serve them better. Our client service teams comprise accounting and business advisers who not only understand clients' domestic markets but also provide a global network that can deliver a seamless and reliable level of service through strong national firms.

We aim to satisfy all of our clients' changing needs by providing a wide array of services which may be availed as part of a package or individually.



AUDIT & ASSURANCE

Our Audit and Assurance services are robust and transparent. Our unique experience profile provides you with an unparalleled team of experienced auditors. The strength of our network is based on our professionals providing exceptional client service. A quality audit is characterized by independence and professional skepticism. It enables your business to deliver accurate and transparent reporting to all relevant stakeholders, which will in turn deliver long-term value. With specialized knowledge of your industry, market and geography; our auditors are qualified to deliver an accurate audit that you and your stakeholders can trust.

An ever-changing and complex business landscape brings with it a range of opportunities for you and your business. Whether you're an owner-managed business or a multinational listed entity navigating these challenges, BDO Pakistan can provide you with the services you seek.



TAX

BDO Pakistan serves clients across the country and around the world as they navigate an increasingly complex tax landscape.

Our tax professionals draw on deep experience and industry-specific knowledge to deliver clients the insights and innovation they need to maintain compliance and drive value. Just as your business operates across borders, so do we.



ADVISORY

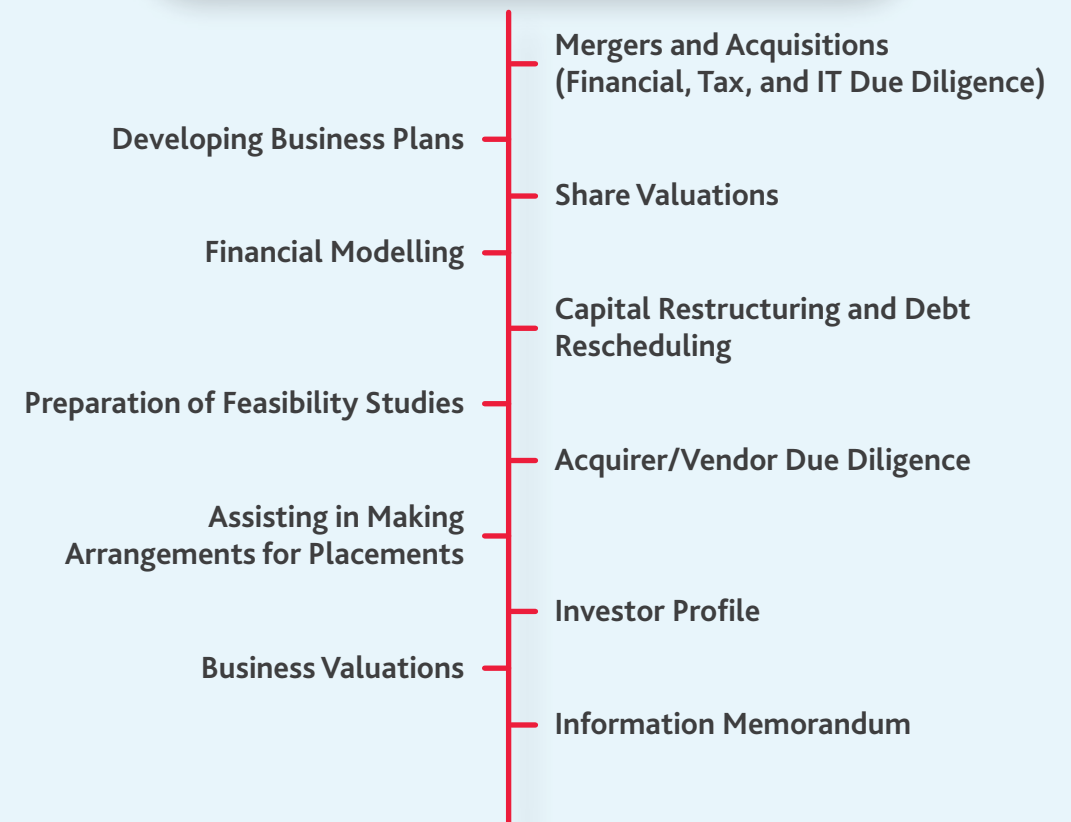
As one of the world's largest accountancy networks, BDO helps a diverse range of clients with a wide range of needs. This is especially true of our Advisory Practice, which provides corporate finance and transaction services, business restructuring, forensic advisory, and risk management consulting services to clients.

Our professionals are drawn from a variety of multidisciplinary backgrounds, allowing us to deliver insightful, innovative solutions – no matter how big the challenge.

RISK ADVISORY SERVICES (RAS)



CORPORATE FINANCE, TRANSACTIONS, RESTRUCTURING SERVICES



HUMAN CAPITAL ADVISORY SERVICES

Developing an organizational structure based on the management philosophy of the enterprise

Designing and developing personnel policies and procedures

Designing and developing job descriptions for each position in the structure

Designing and developing candidate profiles for each job description

Designing and developing a performance appraisal system for rescheduling

Designing and developing compensation packages

Executive search

Designing and implementing training programs

Business validations

Distressed debt restructuring

CORPORATE ADVISORY SERVICES

Entity Incorporation and Business Setup Advisory Services

Corporate Secretarial Services

Registered Offices Services

Nominee Directorship Services

Corporate Insolvency & Recovery

TECHNOLOGY ASSURANCE AND ADVISORY SERVICES

Our Technology Assurance and Advisory experts give a scope of Information System and Advisory Services to help our clients in a range of IT infrastructure, security and audit services to proactively foresee risk, minimize cyber threats and comply with regulations.

Hence achieving their business objectives, dealing with their cyber and technology risk and enhancing their business execution.

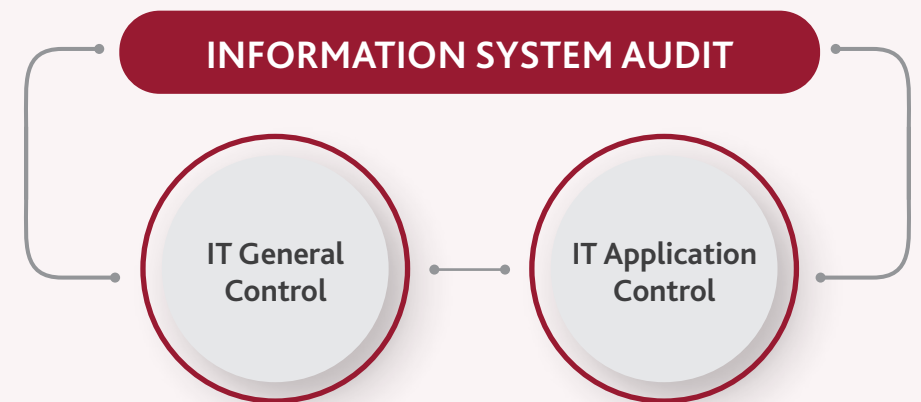
IT GOVERNANCE AND DATA PRIVACY



ERP SERVICES



INFORMATION SYSTEM AUDIT



IT DIGITALIZATION AND DATA ANALYTICS

Digital
Transformation
Services

Digital PMO

IT Digital
Analytics
Services

THIRD-PARTY ASSURANCE SERVICE

SMS 27001

SOC 1, 2 AND 3

SOC for
Cybersecurity

SOC for
Supply Chain

IT INTERNAL AUDIT

IT Internal
Audit
Outsourcing

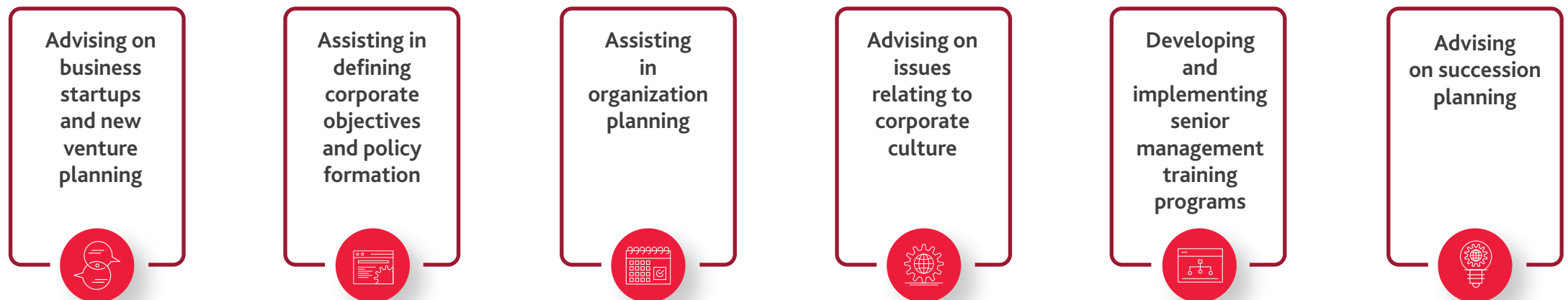
IT Internal
Audit
Co-Sourcing

IT Process
Review

CYBER SECURITY



BUSINESS ADVISORY SERVICES



BUSINESS SERVICES & OUTSOURCING

This service includes helping businesses to understand more about their costs, revenue, and opportunities. To achieve this, we give objective and commercial advice that helps businesses to improve their efficiency, increase profits, manage information, and minimize risk. BDO can also help businesses to integrate and standardize their accounting and compliance processes through related services such as tax compliance and company secretarial services and ensure that they comply with statutory obligations and best practice governance.

What sets our Business Services specialists apart is their ability to provide exceptional personal service that results in strong relationships. Our advice is based on a deep understanding of all stages of business growth and is underpinned by a wealth of knowledge and experience in a wide range of industry sectors.



QUALITY CONTROL AND RISK MANAGEMENT

To fulfil our responsibility to act in the public interest, BDO is dedicated to creating an 'ethics & independence first' culture. We strive to uphold the highest ethical standards by complying with the International Ethics Standards Board (IESBA) Code for Professional Accountants (the IESBA Code), including the five fundamental principles of ethics, International Independence and Quality Standards.

The firm's Quality Control & Risk Management (QCRM) department is an independent function headed by a Partner and supported by suitably qualified and experienced resources. The QCRM department, which reports directly to the QCRM Committee, consist of the top leadership of the firm. BDO Pakistan has comprehensive and well-established internal quality and compliance procedures, as well as support teams to address the risks of audit quality failure, including:

- Rigorous client engagement and acceptance processes
- Performing rigorous internal engagement quality reviews
- Monitoring and reviewing KPIs as set by the QCRM Committee
- Compliance with the requirements of BDO Global and Regulatory bodies

Independence is the key element driving continued trust and confidence in the quality and reliability of the assurance work performed. Comprehensive due diligence is performed prior to accepting any new client or new engagement for an existing BDO client. In order to comply with relevant ethical standards, we have policies in place that prohibit the firm, its partners and persons closely associated with them and its employees and their immediate family members from holding a financial interest in an audited entity or a significant affiliate of an audited entity.

BDO Global Review:

Every BDO member firm is subject to a QAR at least every 3 years; the selection of firms subject to review is based on a risk based approach also taking into account the results of the most recent QAR. The primary objective of the QARs is to evaluate the quality of the policies and procedures of member firms as well as the quality of the local and referred professional work carried out by them so that:

- Other member firms can be confident that work they refer to that other member firm will be carried out to a standard that meets the requirements of the referrer and that complies as a minimum with IFAC standards; and
- The quality of work of all member firms is continually assessed and improved to increase the quality threshold across the network.

External Monitoring:

BDO Pakistan is registered with ICAP and the Audit Oversight Board. ICAP undertakes a firm-wide review of the audit quality after every two years and issues a satisfactory rating for the Firm's system of Quality Control and Engagement Reviews conducted during its last visit.

The background is a solid blue color with several decorative elements: a large solid blue circle in the top left, a smaller solid blue circle in the middle left, a thin white circle in the top left, a thin white line connecting the thin white circle to the middle-left circle, a horizontal dashed line of small squares in the top right, and a large solid blue circle in the bottom right.

Our Promise

EXCEPTIONAL CLIENT SERVICES

Communication

Our top priority is to be clear, open and swift in all our communication. In practice, this means ensuring short lines of communication so our clients always know whom to talk to. Our client teams, including our senior professionals, are easily contactable so their experience in offering in-depth industry expertise and commercially astute insights is readily available.

Commitment

Our constant drive towards achieving the high expectations of our clients is in our DNA. Our clients appreciate the outcome; efficient, constructive, workable and timely solutions.

People

We empower our employees by providing them with a productive environment, professional training and multiple opportunities, which motivates them to achieve their goals.

Value

At BDO, we believe that new ideas and innovation help clients achieve their objectives and contribute to their commercial success. The actionable advice we provide is backed by local and regional expertise, together with global experience.

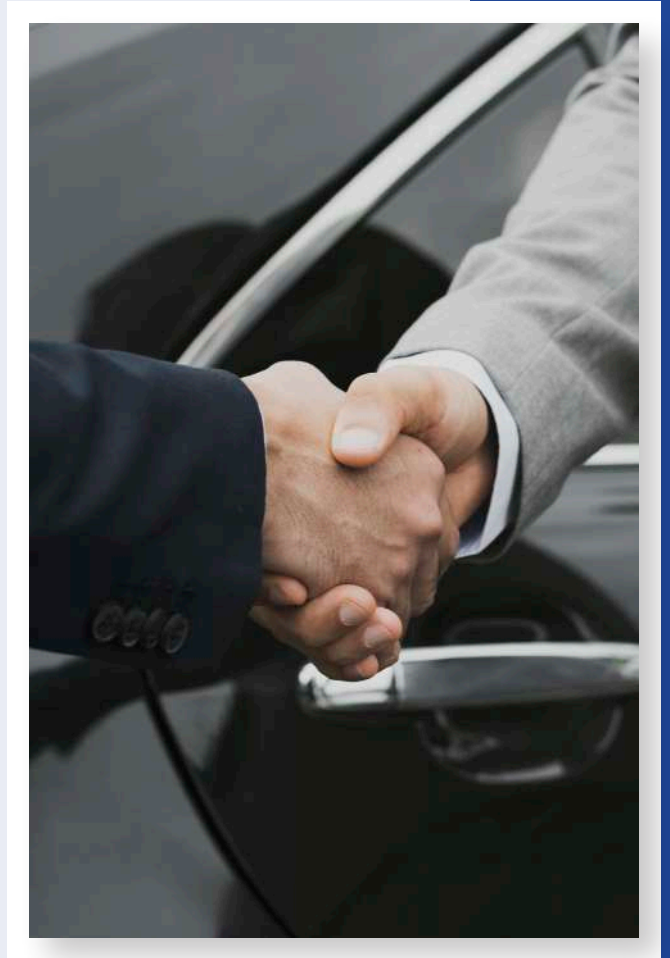
Our Value Proposition

'People helping people achieve their dreams'

Our purpose, our reason for showing up at work every day is to help people achieve their dreams. This is the very essence of what it means to work at BDO because people's dreams matter to us. Our objective is to help people get to where they want to be – whether they are our colleagues, our clients, or people in the communities. BDO's stated purpose - our WHY – is what makes us unique. It explains why BDO exists and what is our fundamental reason for being.

Community

We owe the success of our business in large part to the communities we work and live in. BDO endeavors every day to help people thrive, locally and globally. Community involvement plays an integral role in BDO's culture. Social responsibility lies at the heart of our purpose and we take that commitment seriously.





Industries We Serve

PROVIDING SOLUTIONS FOR EVERY SECTOR

The power of industry experience is perspective – the perspective we bring to help you best leverage your own capabilities and resources.

Natural Resources & Energy

With experienced teams across the globe, we have natural resources experts strategically placed alongside our clients' corporate offices and projects wherever they may be. BDO has built multi-disciplinary teams to ensure that we have the right people who provide premier services to ensure that we help deliver and support our clients' projects locally and globally. We support and promote exceptional client service across the natural resources community by delivering global insights and acting as a conduit to connect people and opportunities.

Our subsectors include mining, iron and steel, oil and gas, renewables and power, and mining and oilfield services.

Real Estate & Construction

At BDO, we have a wealth of in-house knowledge and experience in the real estate and construction sectors. Our multidisciplinary team takes a specialist view of the actual and future developments that impact the lifecycle of property and our clients' real estate and construction industry operations. Our experienced local teams will take the time to get to know you and your real estate business. Whether you are a developer, an investor, or a fund manager, as a firm working in one of the world's largest and most significant industries, we will supply customised, commercially oriented and technically proficient solutions.

Financial Services

BDO's Financial Services Practice helps clients in the financial services sector succeed in a changing landscape that is marked by regulatory reform, sustainability aspects, disruptive technology and new service delivery channels.

Our services, including governance, risk, compliance, business process reviews, and more, are tailored to meet the unique needs of financial services organizations. Across all of these segments, BDO brings an in-depth understanding of the complexities of the financial services industry and the unique challenges facing our clients' businesses. BDO Pakistan's financial services clients range from financial institutions, securities and exchange companies to asset management firms, insurance companies, and provident and pension funds.

Technology, Media, Entertainment & Telecommunications

Just as technology rapidly evolves, so too does the industry. Speed, responsiveness, and flexibility can be make-or-break for a company at any stage of its lifecycle. We enable you to meet the many challenges and combine our extensive knowledge of this industry with an in-depth understanding of your goals and vision, so we can help you achieve them in the most efficient ways. Our specialised team covers media services, telecommunications, database and software development and information security.

Private Equity & Venture Capital

Private equity is in our DNA. We are the world's leading consulting firm for the industry. Our team of private equity consultants serves clients globally, providing essential guidance on strategy, sourcing, due diligence, post-acquisition value creation and institutional investor strategy. Our depth of expertise and strong market positioning has played a pivotal role for our clients in the industry. We partner with you throughout the entire investment cycle. Ensuring you have the right investment thesis and winning approach strategy, we help focus your deal generation and sector screening process. Post-acquisition, we support the pursuit of rapid returns by developing strategic blueprints for acquired companies, leading workshops that align management with strategic priorities and directing focused initiatives.

Public Sector

Governments and public sector organisations are under pressure to accomplish more each year, and expenditure is under constant scrutiny. BDO shares its thought leadership in several ways, staying at the forefront of this ever-evolving space. BDO's Government & Public Sector practise serves clients across many levels of government, including education, government & state departments, transportation (road and rail), utilities, and healthcare, drawing on deep experience to provide strategic and innovative solutions supported by an integrated global network.

Manufacturing

Pakistan's manufacturing industry stretches far and wide, covering many subsectors, product lines, and locations. At BDO, our specialists can guide you through the complexities and challenges of doing business in a global and often uncertain world. Our team delivers practical and strategic advice to help our clients identify and leverage their key competencies across the entire value chain. We know and understand your challenges because we listen. We have experience across the following manufacturing sub-sectors: chemical, engineering, pharmaceuticals, wood processing and many more.

Professional Services

The professional services sector is facing a period of rapid change, and many professional services firms are facing new challenges driven by the downturn in the economy. BDO's clients come from many different professions, including law firms, hospitality, recruitment, retail, architects, management consultants and recruitment consultants.

Consumer Business

BDO's consumer business expertise encompasses a wide range of retail industries, including food, beverages, tobacco, electronics and clothing. The retail and wholesale sectors have been at the heart of BDO's client base for many years. Over the years, we have had the privilege to support clients through all stages of growth. We have a thorough understanding of the sector as a whole and a deep level of expertise in each industry area.

Not-for-profit

BDO understands the unique audit, tax, and advisory requirements of the not-for-profit sector, which comes from our experience acting for the sector over many years. We know that not-for-profit organisations are founded upon strong relationships, a value BDO shares and is known for. Our experienced not-for-profit teams work closely with you to design cost-effective approaches to improving operational performance while maintaining a strong commitment to the communities you serve. We provide advice that reflects the nature of your organization, whether you belong to NPOs and charities or trusts and NCOs.



The background is a solid orange color with decorative elements. On the left and right sides, there are curved, wavy lines that create a sense of motion. In the top-left and bottom-right corners, there are faint grid patterns that fade into the background.

People Development

At BDO, we invest in and support our people to help them grow professionally and personally and thus play a key role in helping our employees achieve their dreams. We provide a flexible working environment, support and mentorship from colleagues and the opportunity for everyone to develop their talents, maximize their potential, ignite their passion and achieve their goals.

Personal growth and development empower our employees to produce better results and meet their goals throughout the year. Through development opportunities within our workplace, we can expect to attract prospective employees, and keep our current employee population motivated, productive and confident.

Through people development, we give our team the skills they need to improve their day-to-day work and get better outcomes. A better-trained workforce brings increased output to our firm that's why we believe in continuous learning and always appreciate it.



ACCREDITATIONS FOR BDO PAKISTAN

- ✓ Satisfactory QCR Institute of Chartered Accountants of Pakistan
- ✓ State Bank of Pakistan Panel "A"
- ✓ Insurance Companies Panel
- ✓ Modaraba Panel
- ✓ Panel for System Audit of Brokers of Stock Exchanges
- ✓ Panel for CDC Monitoring Audits
- ✓ Panel for Audit by FBR
- ✓ Panel of Nepra for IT Audits
- ✓ Panel for Tax Audits
- ✓ Panel for Audit of Brokerage Companies



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